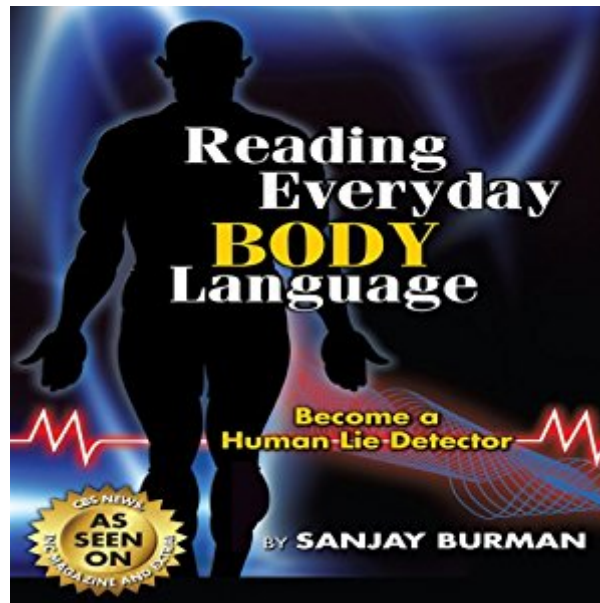




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Reading Everyday Body Language: Become A Human Lie Detector



Synopsis

We all have wondered if we are being told the truth. Well now you no longer have to wonder. Success requires trust in those who surround us and they are speaking to us without even talking, if we know how to read the signs. Three quarters of our communication is non-verbal. Reading Everyday Body Language contains scientifically proven psychological techniques that can be applied to all sorts of everyday situations. Determine if a person is being honest, whether your date likes you or not, and how to know if someone lacks confidence. In this practical guide, author Sanjay Burman teaches us how to read body language and micro-gestures. He explains the meaning of a scratch of the chin, the wringing of hands, a wrinkle of the nose or a hard swallow. With these techniques the listener will be able to uncover the true meaning behind these and other gestures to confirm what others are saying, and of their truthfulness. Learn how your body language reading can be used to persuade people to buy your product, vote your way, or believe what you want. The benefits to understanding body language and how it can be used to persuade people are limitless. It will increase your commissions, help you communicate more effectively with others, and understand the truth behind people's words.

Book Information

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